

# Nathan Shillito - our New Head of Service Sales

News 5/10/2021

Nathan joined us on 4th May from Chubb Fire & Security where he spent nearly 6 years working in the fire and security market. Nathan held various positions within Chubb during his time there, all of which focused on service solutions, sales and customer journey enhancement. Having held National Sales Manager positions for Chubb's Community Care business and most recently their Electronic Security business development team, Nathan is suitably placed to support record UK's customers, new and old achieve best in class service and maintenance support.



In addition to leading the service sales team, Nathan is committed to enhancing our value propositions and service and maintenance offering, supporting customer experience and achieving commercially and operationally viable service and maintenance solutions for automatic entrance solutions.

Over the next month, Nathan will be contacting customers in his area to introduce himself. However, should you wish to speak to him in the meantime he can be contacted on:

Tel: 07879 453516  
or email: [nathan.shillito@recorduk.co.uk](mailto:nathan.shillito@recorduk.co.uk)